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HUB Technical Services Achieves Platinum Partner Designation with Hewlett Packard Enterprise

SOUTH EASTON, MA, November 17, 2015 – HUB Technical Services, LLC is pleased to announce its recent Platinum Partner designation with Hewlett Packard Enterprise (HPE). Achieving platinum partner status is the highest level partnership authorization which an HP partner can attain.

As a full service IT solutions provider, leading with Hewlett Packard Enterprise and Hewlett Packard, Inc., HUB Technical Services has been building a trusted partnership and relationship with HP for over 20 years.

“HUB Tech has been very successful aligning with HPE over the years,” said Joe Lovetere, President of HUB Technical Services. “HPE offers the most comprehensive portfolio of server, storage and networking options from a single organization backed by the mission critical support options. The loyalty and mutual respect for each other’s team is at the heart of our mutual success and our latest achievement earning us Platinum Specialist status. HPE offerings together with HUB Tech’s Solution Architects and exceptional project management has a proven track record of success in all of our client sectors,” Lovetere said.

The timing for achieving Platinum status could not be better. Paul Shiff, Vice President of HUB Technical Services adds that “HUB Tech is uniquely positioned as an HP Platinum partner to offer the industry’s best solutions in the 4 key areas every company should be focused on. The need to balance the transformation to a hybrid virtual infrastructure, protecting and securing your digital enterprise, maximizing the benefits of a data driven organization and enablement of workplace productivity through exceptional access. Our Account management sales team leverages our HPE relationship for the benefit of all our clients,” Shiff said.

In conjunction with the sales team leveraging HUB Tech’s relationship with HPE, Robert Germain, Vice President of Engineering reiterates that, “Technology solutions from HPE occupy the core of our engineering expertise. HPE’s commitment to HUB Tech’s success has always revolved around comprehensive training for our team, and earning Platinum recognition confirms our joint mission to provide industry best solutions for our clients. We are confident our investment in training allows us to deliver top tier consulting for any client using robust and flexible solutions that we have found to be superior across the board. By maintaining current certifications, we confidently move forward with a

common vision that runs from the end user device through the data delivery infrastructure,” Germain states.

In summary, Lovetere concludes, “HUB Tech and HPE are proven leaders in IT infrastructure; offering limitless strategies to support the ever changing mobile workforce.”

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